

## THE HONGKONG AND SHANGHAI CORPORATION LIMITED (HSBC) PRODUCT DISCLOSURE SHEET - LOANS

### Important Notice

Please be advised that as part of our wind down process, this facility is no longer offered and the terms of this facility may be changed for existing customers. Please click [here](#) for more information on the wind down.

### What is this product about?

This product is designed as medium or long term general business finance with a flexible repayment schedule to meet your business cash flows.

### What are the features of this product?

- The loan amount is subject to HSBC's Credit Assessment criteria, carried out with your Relationship Manager's (RM) assistance
- Tailor your repayment schedule up to 7 years
- Depending on the financing and repayment requirements, loan installment options are monthly reducing or fixed

### What is the interest rate charged for this product?

With the assistance of your RM, the interest rate shall be determined by the Effective Interest Rate (EIR) specified below, and the following:

- a) your credit history; and
- b) HSBC's Credit Assessment criteria.

The **maximum** EIR per annum for the **Loan** is 7.50% as seen below:

	Type of Security	EIR per annum
A	Credit facilities against direct debit to salary/pension assigned to the bank (excluding overdrafts)	7.50%

This is in accordance with Notice No.1/2013 Regulation of Interest Rates, and Amendment to No.1 Notice No.1/2013 Regulation of Interest Rates (effective 12 May 2017).

### What fees and charges are incurred under this product?

Customers will be subject to fees and charges as per HSBC's Corporate Tariff. For more information, please visit [www.hsbc.com.bn](http://www.hsbc.com.bn)

### What is a monthly repayment?

Monthly repayment refers to the fixed amount (which includes principal amount and interest) that the customer is required to make each month towards the repayment of the loan upon successful application. The value of the monthly repayment will depend on the loan amount, interest rate and loan tenor.

The below scenario is provided for illustrative purposes only, and does not reflect on the complete calculation of the monthly repayment of the loan

Scenario 1:-

Repayment scheme = Reducing balance

Loan amount: BND 1,500,000

Interest rates: 6.25% per annum (EIR)

Loan Tenor: 36mths

Monthly repayment:

Term	P	I	No of Days between	Repayment	O/S
0					\$1,500,000.00
1	\$ 41,666.67	\$ 7,962.33	31	\$ 41,667	\$ 1,458,333.33
2	\$ 41,666.67	\$ 6,992.01	28	\$ 41,667	\$ 1,416,666.67
3	\$ 41,666.67	\$ 7,519.98	31	\$ 41,667	\$ 1,375,000.00
4	\$ 41,666.67	\$ 7,063.36	30	\$ 41,667	\$ 1,333,333.33
5	\$ 41,666.67	\$ 7,077.63	31	\$ 41,667	\$ 1,291,666.67
6	\$ 41,666.67	\$ 6,635.27	30	\$ 41,667	\$ 1,250,000.00
7	\$ 41,666.67	\$ 6,635.27	31	\$ 41,667	\$ 1,208,333.33
8	\$ 41,666.67	\$ 6,414.10	31	\$ 41,667	\$ 1,166,666.67
9	\$ 41,666.67	\$ 5,993.15	30	\$ 41,667	\$ 1,125,000.00
10	\$ 41,666.67	\$ 5,971.75	31	\$ 41,667	\$ 1,083,333.33
11	\$ 41,666.67	\$ 5,565.07	30	\$ 41,667	\$ 1,041,666.67
12	\$ 41,666.67	\$ 5,529.39	31	\$ 41,667	\$ 1,000,000.00
13	\$ 41,666.67	\$ 5,308.22	31	\$ 41,667	\$ 958,333.33
14	\$ 41,666.67	\$ 4,594.75	28	\$ 41,667	\$ 916,666.67
15	\$ 41,666.67	\$ 4,865.87	31	\$ 41,667	\$ 875,000.00
16	\$ 41,666.67	\$ 4,494.86	30	\$ 41,667	\$ 833,333.33
17	\$ 41,666.67	\$ 4,423.52	31	\$ 41,667	\$ 791,666.67
18	\$ 41,666.67	\$ 4,066.78	30	\$ 41,667	\$ 750,000.00
19	\$ 41,666.67	\$ 3,981.16	31	\$ 41,667	\$ 708,333.33
20	\$ 41,666.67	\$ 3,759.99	31	\$ 41,667	\$ 666,666.67
21	\$ 41,666.67	\$ 3,424.66	30	\$ 41,667	\$ 625,000.00
22	\$ 41,666.67	\$ 3,317.64	31	\$ 41,667	\$ 583,333.33
23	\$ 41,666.67	\$ 2,996.58	30	\$ 41,667	\$ 541,666.67
24	\$ 41,666.67	\$ 2,875.29	31	\$ 41,667	\$ 500,000.00
25	\$ 41,666.67	\$ 2,654.11	31	\$ 41,667	\$ 458,333.33
26	\$ 41,666.67	\$ 2,197.49	28	\$ 41,667	\$ 416,666.67
27	\$ 41,666.67	\$ 2,211.76	31	\$ 41,667	\$ 375,000.00
28	\$ 41,666.67	\$ 1,926.37	30	\$ 41,667	\$ 333,333.33
29	\$ 41,666.67	\$ 1,769.41	31	\$ 41,667	\$ 291,666.67
30	\$ 41,666.67	\$ 1,498.29	30	\$ 41,667	\$ 250,000.00
31	\$ 41,666.67	\$ 1,327.05	31	\$ 41,667	\$ 208,333.33
32	\$ 41,666.67	\$ 1,105.88	31	\$ 41,667	\$ 166,666.67
33	\$ 41,666.67	\$ 856.16	30	\$ 41,667	\$ 125,000.00
34	\$ 41,666.67	\$ 663.53	31	\$ 41,667	\$ 83,333.33
35	\$ 41,666.67	\$ 428.08	30	\$ 41,667	\$ 41,666.67
36	\$ 41,666.67	\$ 221.18	31	\$ 41,667	\$ (0.00)

Scenario 2:-

Repayment scheme = Straight Line

Loan amount: BND 200,000

Interest rates: 7.50% per annum (EIR)

Loan Tenor: 84mths

Monthly repayment:

Term	P	I	Repayment	O/S
0				\$ 200,000.00
1	\$ 1,817.68	\$ 1,249.94	\$ 3,068	\$ 198,182.32
2	\$ 1,829.04	\$ 1,238.58	\$ 3,068	\$ 196,353.28
3	\$ 1,840.47	\$ 1,227.15	\$ 3,068	\$ 194,512.81
4	\$ 1,851.97	\$ 1,215.65	\$ 3,068	\$ 192,660.84
5	\$ 1,863.55	\$ 1,204.07	\$ 3,068	\$ 190,797.29
6	\$ 1,875.19	\$ 1,192.42	\$ 3,068	\$ 188,922.09
7	\$ 1,886.91	\$ 1,180.71	\$ 3,068	\$ 187,035.18
8	\$ 1,898.71	\$ 1,168.91	\$ 3,068	\$ 185,136.47
9	\$ 1,910.57	\$ 1,157.05	\$ 3,068	\$ 183,225.90
10	\$ 1,922.51	\$ 1,145.11	\$ 3,068	\$ 181,303.39
11	\$ 1,934.53	\$ 1,133.09	\$ 3,068	\$ 179,368.86
12	\$ 1,946.62	\$ 1,121.00	\$ 3,068	\$ 177,422.24
13	\$ 1,958.78	\$ 1,108.83	\$ 3,068	\$ 175,463.46
14	\$ 1,971.03	\$ 1,096.59	\$ 3,068	\$ 173,492.43
15	\$ 1,983.34	\$ 1,084.27	\$ 3,068	\$ 171,509.09
16	\$ 1,995.74	\$ 1,071.88	\$ 3,068	\$ 169,513.35
17	\$ 2,008.21	\$ 1,059.41	\$ 3,068	\$ 167,505.14
18	\$ 2,020.76	\$ 1,046.86	\$ 3,068	\$ 165,484.37
19	\$ 2,033.39	\$ 1,034.23	\$ 3,068	\$ 163,450.98
20	\$ 2,046.10	\$ 1,021.52	\$ 3,068	\$ 161,404.88
21	\$ 2,058.89	\$ 1,008.73	\$ 3,068	\$ 159,345.99
22	\$ 2,071.76	\$ 995.86	\$ 3,068	\$ 157,274.24
23	\$ 2,084.70	\$ 982.92	\$ 3,068	\$ 155,189.53
24	\$ 2,097.73	\$ 969.89	\$ 3,068	\$ 153,091.80
25	\$ 2,110.84	\$ 956.78	\$ 3,068	\$ 150,980.96
26	\$ 2,124.03	\$ 943.58	\$ 3,068	\$ 148,856.93
27	\$ 2,137.31	\$ 930.31	\$ 3,068	\$ 146,719.62
28	\$ 2,150.67	\$ 916.95	\$ 3,068	\$ 144,568.95
29	\$ 2,164.11	\$ 903.51	\$ 3,068	\$ 142,404.84
30	\$ 2,177.63	\$ 889.99	\$ 3,068	\$ 140,227.21
31	\$ 2,191.24	\$ 876.38	\$ 3,068	\$ 138,035.97
32	\$ 2,204.94	\$ 862.68	\$ 3,068	\$ 135,831.03
33	\$ 2,218.72	\$ 848.90	\$ 3,068	\$ 133,612.32
34	\$ 2,232.58	\$ 835.04	\$ 3,068	\$ 131,379.73
35	\$ 2,246.54	\$ 821.08	\$ 3,068	\$ 129,133.20
36	\$ 2,260.58	\$ 807.04	\$ 3,068	\$ 126,872.62
37	\$ 2,274.70	\$ 792.92	\$ 3,068	\$ 124,597.92
38	\$ 2,288.92	\$ 778.70	\$ 3,068	\$ 122,309.00
39	\$ 2,303.23	\$ 764.39	\$ 3,068	\$ 120,005.77
40	\$ 2,317.62	\$ 750.00	\$ 3,068	\$ 117,688.15
41	\$ 2,332.10	\$ 735.52	\$ 3,068	\$ 115,356.05
42	\$ 2,346.68	\$ 720.94	\$ 3,068	\$ 113,009.37
43	\$ 2,361.34	\$ 706.27	\$ 3,068	\$ 110,648.03
44	\$ 2,376.10	\$ 691.52	\$ 3,068	\$ 108,271.92
45	\$ 2,390.95	\$ 676.67	\$ 3,068	\$ 105,880.97
46	\$ 2,405.90	\$ 661.72	\$ 3,068	\$ 103,475.08
47	\$ 2,420.93	\$ 646.69	\$ 3,068	\$ 101,054.15
48	\$ 2,436.06	\$ 631.56	\$ 3,068	\$ 98,618.08
49	\$ 2,451.29	\$ 616.33	\$ 3,068	\$ 96,166.80
50	\$ 2,466.61	\$ 601.01	\$ 3,068	\$ 93,700.19
51	\$ 2,482.02	\$ 585.60	\$ 3,068	\$ 91,218.17
52	\$ 2,497.53	\$ 570.09	\$ 3,068	\$ 88,720.64
53	\$ 2,513.14	\$ 554.48	\$ 3,068	\$ 86,207.49
54	\$ 2,528.85	\$ 538.77	\$ 3,068	\$ 83,678.65
55	\$ 2,544.65	\$ 522.97	\$ 3,068	\$ 81,133.99
56	\$ 2,560.56	\$ 507.06	\$ 3,068	\$ 78,573.44
57	\$ 2,576.56	\$ 491.06	\$ 3,068	\$ 75,996.88
58	\$ 2,592.66	\$ 474.96	\$ 3,068	\$ 73,404.22
59	\$ 2,608.87	\$ 458.75	\$ 3,068	\$ 70,795.35
60	\$ 2,625.17	\$ 442.45	\$ 3,068	\$ 68,170.18
61	\$ 2,641.58	\$ 426.04	\$ 3,068	\$ 65,528.61
62	\$ 2,658.09	\$ 409.53	\$ 3,068	\$ 62,870.52
63	\$ 2,674.70	\$ 392.92	\$ 3,068	\$ 60,195.82
64	\$ 2,691.41	\$ 376.21	\$ 3,068	\$ 57,504.41
65	\$ 2,708.23	\$ 359.39	\$ 3,068	\$ 54,796.17
66	\$ 2,725.16	\$ 342.46	\$ 3,068	\$ 52,071.02
67	\$ 2,742.19	\$ 325.43	\$ 3,068	\$ 49,328.82
68	\$ 2,759.33	\$ 308.29	\$ 3,068	\$ 46,569.50
69	\$ 2,776.57	\$ 291.05	\$ 3,068	\$ 43,792.92
70	\$ 2,793.93	\$ 273.69	\$ 3,068	\$ 40,998.99
71	\$ 2,811.39	\$ 256.23	\$ 3,068	\$ 38,187.61
72	\$ 2,828.96	\$ 238.66	\$ 3,068	\$ 35,358.65
73	\$ 2,846.64	\$ 220.98	\$ 3,068	\$ 32,512.01
74	\$ 2,864.43	\$ 203.19	\$ 3,068	\$ 29,647.58
75	\$ 2,882.33	\$ 185.29	\$ 3,068	\$ 26,765.25
76	\$ 2,900.34	\$ 167.27	\$ 3,068	\$ 23,864.91
77	\$ 2,918.47	\$ 149.15	\$ 3,068	\$ 20,946.44
78	\$ 2,936.71	\$ 130.91	\$ 3,068	\$ 18,009.73
79	\$ 2,955.06	\$ 112.56	\$ 3,068	\$ 15,054.66
80	\$ 2,973.53	\$ 94.09	\$ 3,068	\$ 12,081.13
81	\$ 2,992.12	\$ 75.50	\$ 3,068	\$ 9,089.01
82	\$ 3,010.82	\$ 56.80	\$ 3,068	\$ 6,078.20
83	\$ 3,029.63	\$ 37.99	\$ 3,068	\$ 3,048.57
84	\$ 3,048.57	\$ 19.05	\$ 3,068	\$ 0.00

\*Please note that the interest charged is an indicative amount as there are other assumptions such as rounding of numbers interest rate and number of days and months to consider.

For any queries related to your existing facility, please contact your Relationship Manager or email us at [commercialbanking@hsbc.com.bn](mailto:commercialbanking@hsbc.com.bn).